THANK YOU FOR JOINING US! THE WEBINAR WILL BEGIN SHORTLY.
Webinar Management

Participants will be muted for this webinar.

If you have questions during the webinar, please “raise your hand” using the hand button or you may enter your question(s) in the Question box.
What “Assets” Mean to First Nations

Assets in Indian Country

Physical Assets
Financial/Economic Assets
Institutional Assets
Political Assets
Human Capital
Assets in Indian Country
Natural Assets
Social Capital
Cultural Assets
First Nations’ Facts

1980: Founding Year
1980-2017: Provider of TTA
1993: National Grantmaking Program begins
1993-2017: Awarded 1,345 in grants; $28.9 million
First Nations’ Strategies & Programs

5 STRATEGIES:
First Nations utilizes to achieve success in our focus programs:
- Direct Financial Support through Grantmaking
- Technical Assistance & Training
- Coalition-Building
- Advocacy
- Policy

Achieving Native Financial Empowerment
Native financial empowerment, increased asset building, capacity building, and increased financial security.

Nourishing Native Foods & Health
Healthy foods, increased access to culturally appropriate foods, and increased awareness of traditional foods.

Advancing Household & Community Asset-Building Strategies
Native family empowerment, individual empowerment, asset building, Native volunteer income tax assistance, and Native American business development.

Investing in Native Youth
Native Youth & Culture Fund, Native Youth Education programs, and increased involvement in cultural education among youth programs.

Strengthening Tribal Community Institutions
Nonprofit & Tribal capacity building, leadership development, and tribal revitalization initiatives.
Capital Opportunities in Agriculture
Panelists

• Angie Main, *Executive Director*, Native American Community Development Corporation

• Pete Upton, *Executive Director*, First Ponca Financial, Inc.

• Onna LeBeau, *Executive Director*, Black Hills Community Loan Fund

• Tony Taylor, *Success Coach/Loan Officer*, Lakota Funds
What is a CDFI?
Is there anything you would add about CDFIs?
Tell us about your Native CDFI:

Where is your Native CDFI located and what demographic do you serve?
What types of products does your Native CDFI offer? And what are the loan rates and sizes?
Do you work with beginning farmers or produce entrepreneurs?
Do farmers and ranchers need a business plan to apply for your loans?
Do you pull credit for business lending? If yes, what is the minimum credit score?
What technical assistance services do you offer?
If you offer specific agricultural business development services, what differentiates those from the regular business development services?
Question & Answer
Thank You to Our Panelists

• Angie Main, Executive Director, Native American Community Development Corporation- www.nacdcfinancialservices.org

• Pete Upton, Executive Director, First Ponca Financial, Inc.- www.firstponcafinancial.org

• Onna LeBeau, Executive Director, Black Hills Community Loan Fund- www.bhclf.org

• Tony Taylor, Success Coach/Loan Officer, Lakota Funds- www.lakotafunds.org
THANK YOU JOINING OUR WEBINAR TODAY!

Recording and attachments can be downloaded from [www.firstnations.org/fnk](http://www.firstnations.org/fnk) by Thursday, November 30, 2017.
Thank you!

Don’t miss out on our upcoming webinars:

• USDA Organic Program: Is Organic an Option for Me?
  • December 7th at 12pm MT

• Tribal Agritourism Marketing Tools, Part 1: Using New Media to Control Message
  • December 7th at 2pm MT

• Tribal Agritourism Marketing Tools, Part 2: Using NativeAmerica.travel to Promote Tourism and Your Agribusiness Products
  • December 14th at 2pm MT

Registration can be found at www.firstnations.org/fnk (as well as all previous webinar recordings and handouts).