



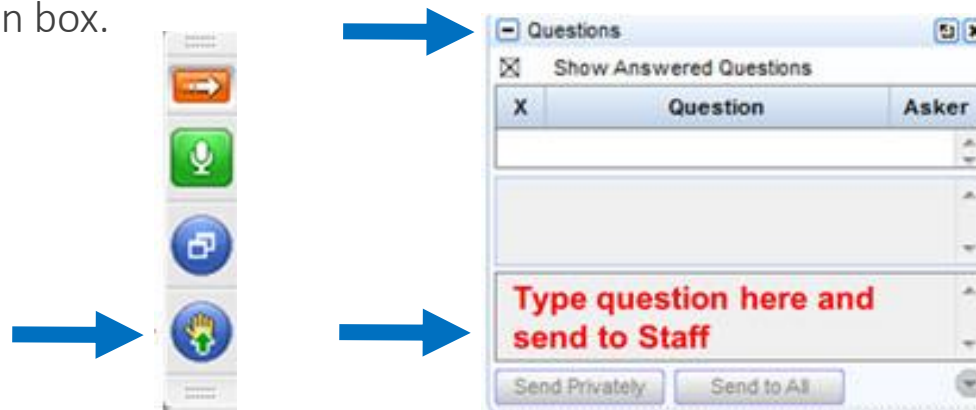
Capital Opportunities in Agriculture

THANK YOU FOR JOINING US! THE WEBINAR WILL BEGIN SHORTLY.

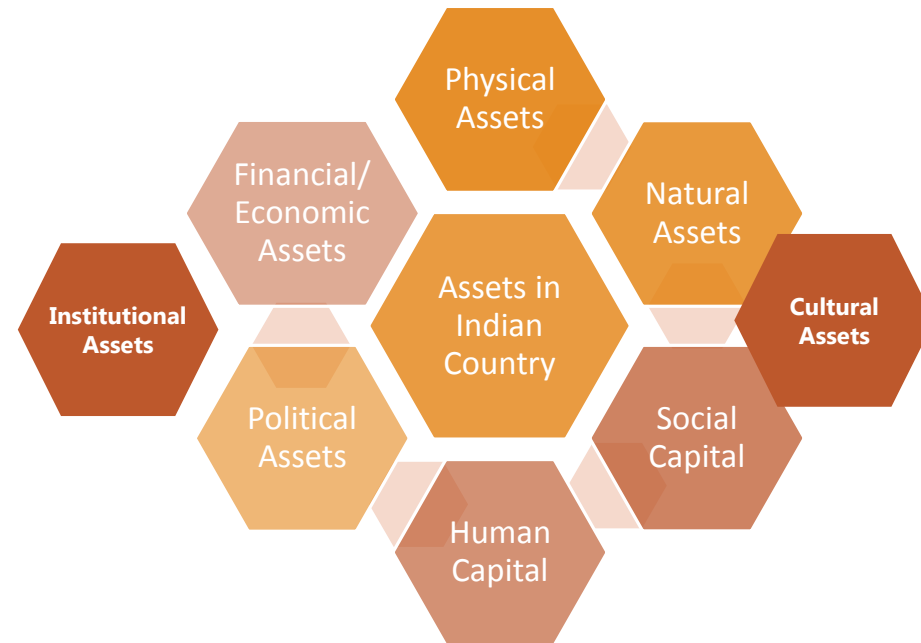
Webinar Management

Participants will be muted for this webinar.

If you have questions during the webinar, please “raise your hand” using the hand button or you may enter your question(s) in the Question box.



What “Assets” Mean to First Nations



First Nations' Facts

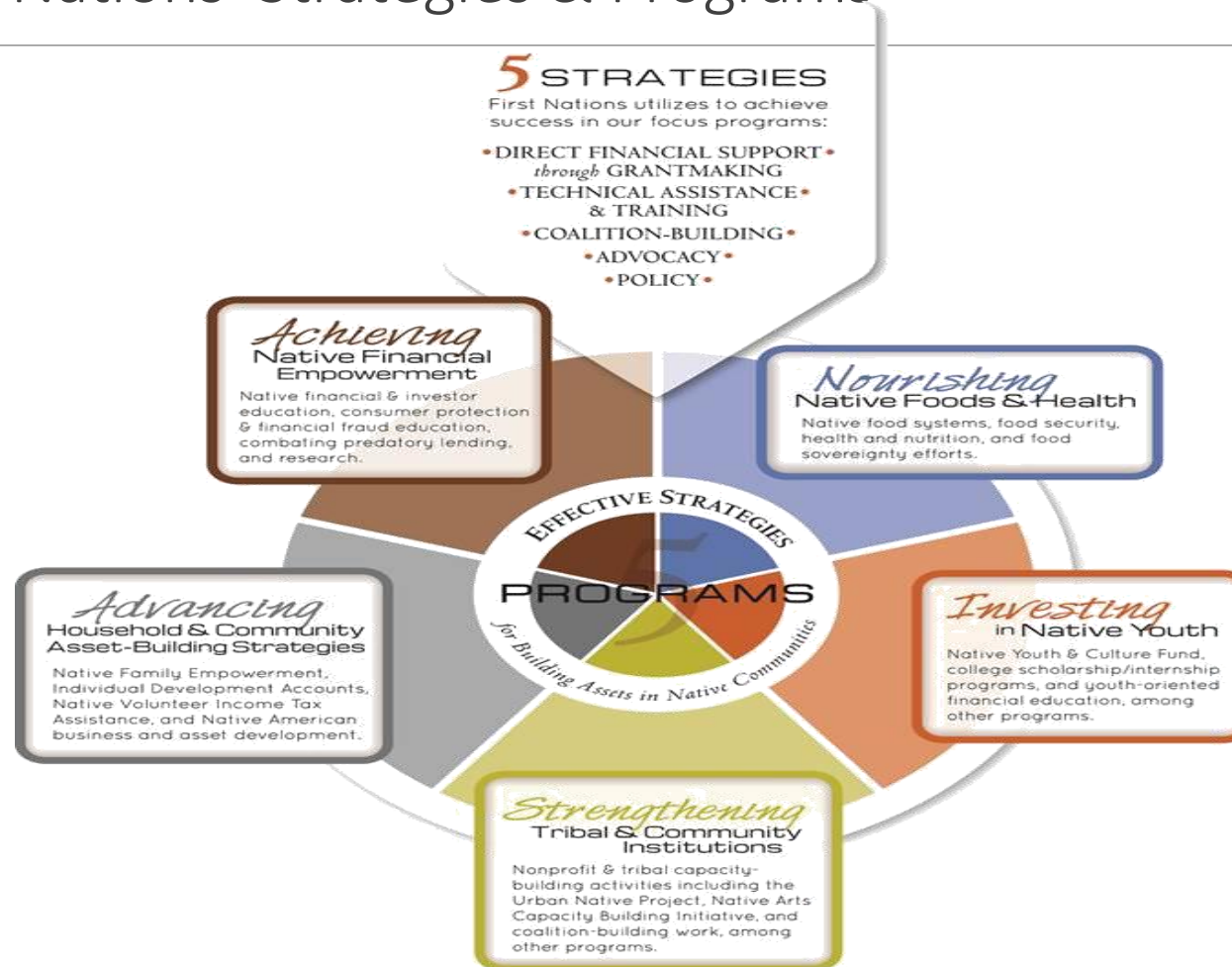
1980: Founding Year

1980-2017: Provider of TTA

1993: National Grantmaking Program begins

1993-2017: Awarded 1,345 in grants;
\$28.9 million

First Nations' Strategies & Programs





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DEVELOPMENT INSTITUTE

Capital Opportunities in Agriculture

Panelists

- Angie Main, *Executive Director*, Native American Community Development Corporation
- Pete Upton, *Executive Director*, First Ponca Financial, Inc.
- Onna LeBeau, *Executive Director*, Black Hills Community Loan Fund
- Tony Taylor, *Success Coach/Loan Officer*, Lakota Funds



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What is a CDFI?



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Is there anything you would add about CDFIs?

Tell us about your Native CDFI:

Where is your Native CDFI located and what demographic do you serve?

What types of products does your Native CDFI offer? And what are the loan rates and sizes?



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Do you work with beginning farmers or
produce entrepreneurs?



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Do farmers and ranchers need a business plan
to apply for your loans?



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Do you pull credit for business lending? If yes,
what is the minimum credit score?



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What technical assistance services do you offer?



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If you offer specific agricultural business development services, what differentiates those from the regular business development services?



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Question & Answer

CDFI Locator: <https://ofn.org/cdfi-locator>





Thank You to Our Panelists

- Angie Main, *Executive Director*, Native American Community Development Corporation- www.nacdcfinancialservices.org
- Pete Upton, *Executive Director*, First Ponca Financial, Inc.- www.firstponcafinancial.org
- Onna LeBeau, *Executive Director*, Black Hills Community Loan Fund- www.bhclf.org
- Tony Taylor, *Success Coach/Loan Officer*, Lakota Funds- www.lakotafunds.org



THANK YOU JOINING OUR WEBINAR TODAY!

Recording and attachments can be downloaded from www.firstnations.org/fnk by Thursday, November 30, 2017



Thank you!



Don't miss out on our upcoming webinars:

- USDA Organic Program: Is Organic an Option for Me?
 - December 7th at 12pm MT
- Tribal Agritourism Marketing Tools, Part 1: Using New Media to Control Message
 - December 7th at 2pm MT
- Tribal Agritourism Marketing Tools, Part 2: Using NativeAmerica.travel to Promote Tourism and Your Agribusiness Products
 - December 14th at 2pm MT

Registration can be found at www.firstnations.org/fnk (as well as all previous webinar recordings and handouts).