Thank you for joining the webinar. While you are waiting for the webinar to begin, we request that you mute your phones to avoid background noise and distractions for all participants. Phones will be muted from our end as well.

Sponsored by:

Native Arts Initiative

SAN MANUEL BAND OF MISSION INDIANS

W.K. KELLOGG FOUNDATION

USDA United States Department of Agriculture

Natural Resources Conservation Service
www.wi.nrcs.usda.gov
Tribal Government Programs

Presented By:
Natasha Drake
Owner & Professional Grants Consultant
Drake Grants & Consulting
natashadrakegrants@gmail.com / (720) 360-6601

Learn the ins and outs of pursuing federal grants for Tribal governments.
Webinar Agenda
Tribal Government Programs

• Considerations for Tribes
• Grants.Gov
• Workspace
• Expectations for Tribes
• Q&A
Contrary to somewhat popular belief, government grants are not easy accessible pots of unlimited funding.

Government grants require significant investment, planning, and resources to pursue.
Developing a Fundraising Plan

Grants Available

• Most federal grant opportunities are open to Tribal Governments
  • Some also open to Tribal Organizations, Tribal Colleges & Universities, or Native-led organizations

• Variety of funding available in areas ranging from agriculture to health, community development, education, cultural preservation, and more
Developing a Fundraising Plan

Grants Available by Department

• Environmental Protection Agency
• Small Business Administration
• National Science Foundation
• Department of Justice
• Department of Labor
• Department of Transportation
• Department of Veterans Affairs
• Department of Homeland Security
Developing a Fundraising Plan

Grants Available by Department

• Department of Housing & Urban Development
• Department of the Interior
• Department of Education
• Department of Energy
• Department of Agriculture
• Department of Commerce
Developing a Fundraising Plan

Grants Available

- Different offices within each department
- Some grant opportunities only for Tribes & Tribal organizations
- Examples of Popular Grants:
  - ICDBG
  - CTAS
  - Circles of Care
Developing a Fundraising Plan

Grants Available

• Important to have opportunities for Tribes & Tribal organizations

• Improve accessibility and address unique issues

• When meeting with federal government officials, inquire about Tribe-specific initiatives & outreach
  • Grants
  • Tribal Offices
  • Technical Assistance
Grants.gov is the one-stop shop for federal grant opportunities, from researching opportunities to submitting applications.
Tribal Government Programs

Research Opportunities

• Grants.gov Search
• Grants.gov Opportunity Update (Listserv)
• Specific Departments/Offices
  • Websites
  • Newsletters
  • Listservs
Tribal Government Programs

Grants.gov

<table>
<thead>
<tr>
<th>Funding Opportunity Number</th>
<th>Opportunity Title</th>
<th>Agency</th>
<th>Posted Date</th>
<th>Close Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>COPS-CAMP-APPLICATION-2015</td>
<td>COPS-CAMP-APPLICATION-2015</td>
<td>Community Oriented Policing Services</td>
<td>05/18/2015</td>
<td>06/19/2015</td>
</tr>
<tr>
<td>COPS-AHTF-APPLICATION-2015</td>
<td>COPS-AHTF-APPLICATION-2015</td>
<td>Community Oriented Policing Services</td>
<td>05/18/2015</td>
<td>06/19/2015</td>
</tr>
<tr>
<td>COPS-CAGI-APPLICATION-2015</td>
<td>COPS-CAGI-APPLICATION-2015</td>
<td>Community Oriented Policing Services</td>
<td>05/18/2015</td>
<td>06/19/2015</td>
</tr>
<tr>
<td>COPS-COMMUNITY-POLICING-DEVELOPMENT-2015</td>
<td>COPS-COMMUNITY-POLICING-DEVELOPMENT-2015</td>
<td>Community Oriented Policing Services</td>
<td>05/18/2015</td>
<td>06/19/2015</td>
</tr>
<tr>
<td>COPS-HRNG-PROGRAM-APPLICATION-2015</td>
<td>COPS-HRNG-PROGRAM-APPLICATION-2015</td>
<td>Community Oriented Policing Services</td>
<td>05/18/2015</td>
<td>06/19/2015</td>
</tr>
<tr>
<td>RFI-GST-15-002</td>
<td>Community Capacity for Health in Madagascar</td>
<td>Madagascar USAID-Healthcare</td>
<td>05/18/2015</td>
<td>06/01/2015</td>
</tr>
<tr>
<td>PA-15-264</td>
<td>Assay Validation For High Quality Markers For NCI-Supported Clinical Trials (Admin Supp)</td>
<td>National Institutes of Health</td>
<td>05/18/2015</td>
<td>07/08/2015</td>
</tr>
<tr>
<td>G15AC00192</td>
<td>Science Management of the National Ice Core Laboratory</td>
<td>Geophysical Survey</td>
<td>05/18/2015</td>
<td>06/01/2015</td>
</tr>
<tr>
<td>PA-15-263</td>
<td>The Health of Sexual and Gender Minority (SGM)</td>
<td>National Institutes of Health</td>
<td>05/18/2015</td>
<td>05/07/2018</td>
</tr>
<tr>
<td>PA-15-262</td>
<td>The Health of Sexual and Gender Minority (SGM)</td>
<td>National Institutes of Health</td>
<td>05/18/2015</td>
<td>09/07/2018</td>
</tr>
</tbody>
</table>
Grants.gov Search Options:
• Keyword(s): Education, Higher Education, American Indian, Native, Youth
• Funding Opportunity Number: Number assigned to a federal grant announcement
• CFDA Number: Catalog of Federal Domestic Assistance Number, located in funding opportunity announcement
• Funding Instrument (grant, loan, etc.); Eligibility; Category; Agency; Open/Closed/Archived
Tribal Government Programs

Research Opportunities

• If a grant looks interesting, review eligibility and other requirements
• Summary Screen
• Review NOFA in Related Documents or Application Package
• Visit specific grant on department/office site
Tribal Government Programs

Research Opportunities

• Search for Grant Forecasts (New Feature)
• Check “Archived” in Opportunity Status to prepare for annual solicitations
• Make a habit of reviewing the Federal Grants Register listserv email
Tribal Government Programs

Submitting Applications

- DUNS
- SAM
- Grants.gov
Tribal Government Programs

Submitting Applications - DUNS

• Register or secure your DUNS Number
  • Data Universal Numbering System
  • Duns & Bradstreet
• Unique nine-digit identifier for entities, necessary to apply
• Dun & Bradstreet Website or 1-866-705-5711
Tribal Government Programs

Submitting Applications - DUNS

• Free to register
• Takes up to two business days
• Data Needed:
  • Name of Organization & Address
  • Name of CEO or Organization Head
  • Legal Structure of Organization
  • Year Organization Started
  • Primary Type of Entity
  • Total Number of Employees (Full- & Part-Time)
Submitting Applications - SAM

• Second step for registering as an organization applicant
  • Web-based, government-wide application used for award management
  • Need DUNS Number
  • Need EIN

• SAM.gov
Tribal Government Programs

Submitting Applications - SAM

• Free to register
• Takes up to 7-10 business days (Two Weeks)
• E-Biz Point of Contact must register entity
  • Responsible for administration & management of grant activities
Tribal Government Programs

Submitting Applications – Grants.gov

- Third step is creating a login on Grants.gov
- Can be completed same day
- Assign roles for grant team, including AORs (Authorized Applicants/Authorized Organization Representative)
Tribal Government Programs

Workspace

INTRODUCING WORKSPACE FUNCTIONALITY

LEARNING WORKSPACE VIDEO SERIES

Grants.gov
Tribal Government Programs

Workspace

• New functionality of Grants.gov
• Designed to streamline process of submitting applications
• Easily accommodate multiple users

Grants.gov
Tribal Government Programs

Workspace Benefits

• Set of shareable individual grant forms
• Data importation from past applications
• Cuts to common last-minute submission errors
• Preview feature for complete applications
Tribal Government Programs

Workspace Step-by-Step

• Step 1: Creating a Workspace Package
• Step 2: Complete a Workspace Package
• Step 3: Submit a Workspace Package
• Step 4: Track a Workspace Package
Tribal Government Programs

What to Expect
Tribal Government Programs

What to Expect

• Significant investment, time and financial
• Allow at least one-two months to develop successful applications
• Some applications can require up to 100 hours to complete
• May need a specialized grant writer and/or evaluator
Tribal Government Programs

What to Expect

• Tribes & Tribal organizations must coordinate with Tribal Council
  • Allow time for council approval, may include resolutions

• Need significant infrastructure to manage grant award

• Must meet hurdles of legal requirements and thresholds
Tribal Government Programs

What to Expect

• Pre-application webinars are often offered
  • Regularly provide information/insight that is not available in NOFA

• Some Tribe-specific opportunities may offer in-person application trainings

• Can review past awardees and/or successful application samples
  • Consider reaching out to Tribes that have received past awards for insight
Tribal Government Programs

What to Expect

• Grant applications are a team endeavor
  • Project development often requires collaborations/coalitions
  • May need to invest in a consultant to develop evaluation framework

• Expect requirements to participate in extensive evaluation and travel for grantee convenings

• Plan for Indirect Cost Rate (ICR)

• Matching funds may be required
Tribal Government Programs

Resources

• Federal Grant Terminology
• Funding Allocations by Department
• Grants.gov Community Blog
• Grants.gov Twitter
• Grants.gov Learning Center
• Department Grant Tips (Example – HRSA)
• State Government Websites
Private Funding

• Some private donors fund government entities, check guidelines

• May partner with a 501(c)(3)

• 7871 Designation for Tribal Governments
  • Charitable and Sovereign
Tribal Government Programs

Presented By:
Natasha Drake
Owner & Professional Grants Consultant
Drake Grants & Consulting

natashadrakegrants@gmail.com
720/360-6601
Thank you to our sponsors!