Thank you for joining us. The webinar will begin shortly.
Webinar Management

All participants will be muted during the webinar

- Use the “raise hand” feature here if you are experiencing any technical issues or when prompted by an organizer

- Please use the question box to enter any questions to staff
Our Mission

First Nations Development Institute invests in and creates innovative institutions and models that strengthen asset control and support economic development for American Indian people and their communities.
Our Strategies

Our strategies are designed to support the entire ecosystem of transformative change in Native communities and build a network of grantee partners that ultimately leads to asset-building in Native communities.
OUR APPROACH

First Nations has always been exclusively committed to Native control of tribal assets and to restore control and promote culturally-compatible stewardship of those assets.

ASSET-BUILDING DEFINED

A positive and collaborative approach, asset-building focuses on cultivating traditional knowledge and practices, and creating new ones to build Native capacities, capabilities and communities.

WHY ASSET-BUILDING WORKS

Native nations are uniquely knowledgeable about their own communities. They know the strengths, challenges and needs of their communities better than outside agencies. It strengthens the effectiveness of Native nations to create solutions to their own challenges and allows them to best leverage their resources on their own terms. In brief, in the long term it works because it helps protect and enhance tribal sovereignty.
Mara Yborra, RD, LRD

- United Tribes Technical College
  - Food Systems Research
  - Nutrition counseling with students, staff and faculty
  - Nutrition education with youth at elementary school and daycares
  - Connecting gardening to nutrition education
  - Worksite Wellness Coordinator

- Consultant for First Nations Development Institute
  - COVID-19 Relief Funding Document

- Consultant for MPR Nutrition Advisory Committee and Spirit Lake FDPIR and FDPIR Food Package Review Group
- Bismarck Farmers Market Board Member
Grantwriting Session, Thursday, July 30, 2020

PRESENTATION MATERIALS:

- Recording of Webinar
- PowerPoint Presentation

https://www.firstnations.org/webinars/previous-webinars-in-2020/
Objectives:

• What is a Federal Grant
• Federal Grant Making Agencies
• Navigating Grants.gov
• Federal Grant Development Process
• Tips for Submitting a Successful Proposal
Grants (contracts or agreements)

Are non-repayable funds disbursed or gifted by one party (government department, corporation, foundation or trust) to a recipient (nonprofit entity, educational institution, business or and individual) in response to a proposal.
Types of Funding Sources

Federal and State

• Awards based on strict guidelines
• Objective evaluations
• Formal reporting
• Grants.gov
• USDA, CDC, NIH

Foundations

• Tend to be relational
• May be more subjective in evaluations
• Reporting tends to be less formal
• Foundationcenter.org
• First Nations Development Institute, Ford Foundation, Robert Wood Johnson Foundation, W.K. Kellogg Foundation
What is a federal grant?

A grant is a way the government funds your ideas and projects to provide public services and stimulate the economy.

A grant is one of many different forms of federal financial assistance.

1. Congress appropriates funds to federal agencies and passes other grant-related legislation

2. Executive Office of the President Issues guidance for implementing the legislation

3. Grant-making agencies develop administrative policies based on guidance

4. Funding Opportunity Announcement (FOA)
   - Request for Proposal (RFP)

Where do you start?

1. Have a Proposal Idea
   - What is the need?
   - Does the idea fit the funder?
   - Is the money worth the effort?
   - Can the project be revised, broken up?

2. Understand Grant Funders
   - Read RFPs
   - Read websites
   - Read award profiles
   - Talk to program officers, grantees

3. Understand Grant Writing
   - Talk to grant writers
   - Read grant writing guides
   - Read funded proposal
   - Get others to edit
Federal Grant Making Agencies

What federal agencies award grants?

- U.S. Agency for International Development (USAID)
- U.S. Department of Agriculture (USDA)
  - National Institute of Food and Agriculture (NIFA)
  - Food and Nutrition Service (FNS)
- U.S. Department of Defense (DOD)
- Environmental Protection Agency (EPA)
- National Science Foundation (NSF)
- Small Business Administration (SBA)
- And many more!
Does your imagination match reality?

• Most funders publicize awarded grantee projects and profiles. Take a look at award lists and determine....

  • Trends and patterns? Priority areas?
  
  • Scope?
  
  • Average award size?
  
  • Allowable and unallowable activities, costs?
Navigating Grants.gov

Convenience Comes to Federal Grants
Download the Grants.gov Mobile App to search and submit on the go.
Navigating Grants.gov

Search by Keyword, Opportunity Number and CDFA
Narrow your Search

Opportunity Status

Funding Instrument type

Eligibility

Category

Agency
### General Information

<table>
<thead>
<tr>
<th>Field</th>
<th>Details</th>
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<td>Grants Notice</td>
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<tr>
<td>Funding Opportunity Number</td>
<td>USDA-NIFA-AFRI-007252</td>
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<td>Funding Opportunity Title</td>
<td>Agriculture and Food Research Initiative - Education and Workforce Development</td>
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<td>Agriculture</td>
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<td>Expected Number of Awards</td>
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<tr>
<td>CFDA Number(s)</td>
<td>10.310 - Agriculture and Food Research Initiative (AFRI)</td>
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<tr>
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<td>Yes</td>
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<td>Version</td>
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</tr>
<tr>
<td>Last Updated Date</td>
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<td>Current Closing Date for Applications</td>
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<td>Archive Date</td>
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### Eligibility

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<td>Eligible Applicants</td>
<td>Others (see text field entitled &quot;Additional Information on Eligibility&quot; for clarification)</td>
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<tr>
<td>Additional Information on Eligibility</td>
<td>Applications may only be submitted by eligible entities. Eligibility is linked to the project type as specified in the RFA.</td>
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### Additional Information

<table>
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<tr>
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<tr>
<td>Agency Name</td>
<td>National Institute of Food and Agriculture</td>
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<tr>
<td>Description</td>
<td>The Agriculture and Food Research Initiative - Education and Workforce Development (EWD) focuses on developing the next generation of research, education, and extension professionals in the food and agricultural sciences. In FY 2019, EWD invites applications in five areas: professional development for agricultural literacy, training of undergraduate students in research and extension; fellowships for predoctoral candidates; fellowships for postdoctoral scholars; and a brand new program for agricultural workforce training. See EWD Request for Applications for specific details.</td>
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<td>Link to Additional Information</td>
<td>Agriculture and Food Research Initiative - Education and Workforce Development</td>
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<tr>
<td>Grantor Contact Information</td>
<td>If you have difficulty accessing the full announcement electronically, please contact:</td>
</tr>
<tr>
<td></td>
<td>NIFA Help Desk</td>
</tr>
<tr>
<td></td>
<td>Business hours are M-F, 7:00 am - 5:00 pm ET, excluding Federal holidays</td>
</tr>
<tr>
<td></td>
<td>If you have any questions related to preparing application content</td>
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Is this grant a good fit?

• Goals and priorities
• Eligibility requirements
• Deadlines
• Amount of funding available
• Limitations on funding
• Cost sharing or matching
• Application procedure
Grant Writing Process: Registering to Apply

- Registering to apply for grants on Grants.gov includes several steps and types of registration
  - DUNS
  - SAM.gov
  - Grants.gov Account
    - Access to “Workspace”

- Not a highly complex process, but it can take 1 to 3 weeks to complete
Navigating Grants.gov “Workspace”
Navigating Grants.gov “Workspace”

• Need to have the required role or privilege
  • Expanded AOR
  • Standard AOR
  • Workspace Manager
Follow Directions

• Follow the directions listed in the RFP, some RFPs are very detailed

• See if funders have their own application guide

• Funders are looking for reasons to cut down the applications

• Take their guidelines seriously

• Answer their questions, not the questions you wish they asked

• Every federal agency is different, tailor your approach
Elements of a Proposal

• Basic Components
  • Summary or Abstract
  • Introduction
  • Statement of Need or Problem
  • Objectives
  • Methods, Design
  • Evaluation
  • Future Funding
  • Budget
  • Management Plan/Key Personnel
  • Conclusion
  • Attachments

Grantwriting Session, Thursday, July 30, 2020
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Peer Review Panel

• People who are experts in the field
• People who have been awarded this grant in the past
A good grant proposal is….

• Prepared for people who are not familiar with either your organization or your program;

• Gives the reader all the information he or she needs about you and the proposed program activities;

• Accounts for funders priorities and needs, and is tailored to meet those needs.
TEAMWORK DIVIDES THE TASK & MULTIPLIES THE SUCCESS
Additional Grant Writing Resources

- [www.firstnations.org/grantmaking](http://www.firstnations.org/grantmaking)
  - Grant Applications 101
  - Grant Readiness
  - Webinars
    - Grantwriting Basics (2020)
    - Fundraising for Tribal Government Programs (2017)
    - Government Grantwriting from A to Z (2017)
    - Grantwriting for Success (2015)
    - Program Evaluation (2013)
    - Creating a Program Budget (2013)
  - No current opportunities at this time

- Grants.gov
Questions
This webinar will be recorded and can be accessed on our website under the First Nations Knowledge Center at https://www.firstnations.org/knowledge-center/webinars/

To receive future grant announcements and news from First Nations, be sure to sign up at www.firstnations.org by joining our mailing list at the bottom of any page.