Thank you for joining us. The webinar will begin shortly.
Webinar Management

All participants will be muted during the webinar

- Use the “raise hand” feature here if you are experiencing any technical issues or when prompted by an organizer

- Please use the question box to enter any questions to staff
Our Mission

First Nations Development Institute invests in and creates innovative institutions and models that strengthen asset control and support economic development for American Indian people and their communities.
Our Core Programs

Achieving Native Financial Empowerment
Native financial literacy education, consumer protection, financial fraud education, deconstructing predatory lending, and research.

Nourishing Native Foods & Health
Native food systems, food security, health and nutrition, and food Sovereignty.

Advancing Household & Community Asset-Building Strategies
Native Family Empowerment, Individual Development Accounts, Native Volunteer Income Tax Assistance, and Native American businesses and asset development.

Investing in Native Youth
and Youth to Culture Funds, college scholarships, mentoring programs, and youth-court oriented financial education, sternining Child programs.

Strengthening Tribal & Treaty Institutions
Implement capacity-building initiatives, including the Urban Native Project, Native Pride, Community Building Initiative, and coalition building work, restoring tribes' programs.
Our strategies are designed to support the entire ecosystem of transformative change in Native communities and build a network of grantee partners that ultimately leads to asset-building in Native communities.
OUR APPROACH

First Nations has always been exclusively committed to Native control of tribal assets and to restore control and promote culturally-compatible stewardship of those assets.

ASSET-BUILDING DEFINED

A positive and collaborative approach, asset-building focuses on cultivating traditional knowledge and practices, and creating new ones to build Native capacities, capabilities and communities.

WHY ASSET-BUILDING WORKS

Native nations are uniquely knowledgeable about their own communities. They know the strengths, challenges and needs of their communities better than outside agencies. It strengthens the effectiveness of Native nations to create solutions to their own challenges and allows them to best leverage their resources on their own terms. In brief, in the long term it works because it helps protect and enhance tribal sovereignty.
Mara Yborra, RD, LRD

- United Tribes Technical College
  - Food Systems Research
  - Nutrition counseling with students, staff and faculty
  - Nutrition education with youth at elementary school and daycares
  - Connecting gardening to nutrition education
  - Worksite Wellness Coordinator

- Consultant for First Nations Development Institute
  - COVID-19 Relief Funding Document

- Consultant for MPR Nutrition Advisory Committee and Spirit Lake FDPIR and FDPIR Food Package Review Group

- Bismarck Farmers Market Board Member
Poll Question
Grantwriting Session, Thursday, July 30, 2020

Presentation Materials:

- Recording of Webinar
- PowerPoint Presentation

Grantwriting Series - Federal Grants, Wednesday, September 16, 2020

Presentation Materials:

- Recording of Webinar
- PowerPoint Presentation

https://www.firstnations.org/webinars/previous-webinars-in-2020/
Objectives:

• What is a private foundation grant
• Finding open grant opportunities
• Private foundation grant development process
• Tips for submitting a successful proposal
Where do you start?

1. Have a Proposal Idea
   - What is the need?
   - Does the idea fit the funder?
   - Is the money worth the effort?
   - Can the project be revised, broken up?

2. Understand Grant Funders
   - Read RFPs
   - Read websites
   - Read award profiles
   - Talk to program officers, grantees

3. Understand Grant Writing
   - Talk to grant writers
   - Read grant writing guides
   - Read funded proposal
   - Get others to edit

Get others to edit
Grants (contracts or agreements)

Are non-repayable funds disbursed or gifted by one party (government department, corporation, foundation or trust) to a recipient (nonprofit entity, educational institution, business or and individual) in response to a proposal
Private Foundation Grants

- Tend to be relational
- May be more subjective in evaluations
- Reporting tends to be less formal
- Foundationcenter.org
- First Nations Development Institute, Ford Foundation, Robert Wood Johnson Foundation, W.K. Kellogg Foundation
1. Funds from a single individual, a family or a corporation (which receives a tax deduction for donations)

2. Foundation (ex. FNDI, Kellogg Foundation, Bill and Melinda Gates Foundation)

3. Foundations will determine priority area and great guidelines

4. Funding Opportunity Announcement (FOA)
   - Request for Proposal (RFP)

Finding Grant Opportunities

• **Foundation Center** (Candid)
  • [Look Up Form](#) - free to search funding locations near you – not convenient
  • Pay for a subscription ($31.58/mo - $49.99/mo)

• **GuideStar** (Candid)
  • Free 990s Form Database

• **GrantStation**
  • Sign up for Free Newsletters ([Grant Insider](#))
  • Subscription ($699/yr)
Do Your Research

• Invest time learning more about the organization

• Dig deeper than the mission statement

• Learn about the organizations grant-making priorities

• Website, annual report, and informational tax return
Communication with Foundations

• Be mindful of who you are communicating with, what their needs and goals are and what your objective is with each communication.

• Build a long-term mutually beneficial relationship
Show that you are a High-Performing Organization

Organization Capacity
- Mission
- Vision
- Financials
- Resources
- Staff

Need or Gap
- Scope
- Scale
- Significance
- Population

Program
- Goal
- Services
- Expected Outcomes
How is your organization perceived?
Elements of a Proposal

• Basic Components
  • Cover Letter
  • Introduction
  • Statement of Need or Problem
  • Objectives
  • Methods, Design
  • Evaluation
  • Future Funding
  • Budget
  • Management Plan/Key Personnel
  • Conclusion
  • Attachments
Foundation Grant Writing Tips

• Includes a strong cover letter
• Give context for your request
• Customize proposal to the foundations requirements
• Be realistic
• Pay attention to details
• Remember, foundations are run by people
Additional Grant Writing Resources

- [www.firstnations.org/grantmaking](http://www.firstnations.org/grantmaking)
  - Grant Applications 101
  - Grant Readiness
  - Webinars
    - Grantwriting Basics (2020)
    - Fundraising for Tribal Government Programs (2017)
    - Government Grantwriting from A to Z (2017)
    - Grantwriting for Success (2015)
    - Program Evaluation (2013)
    - Creating a Program Budget (2013)
  - No current opportunities at this time

- [Foundationcenter.org](http://Foundationcenter.org)
- [Grants.gov](http://Grants.gov)
LIVE WEBINAR

Strategic Philanthropy Team Presents:

A GUIDE TO Developing a Strong Funding Portfolio

Wednesday, October 7, 2020 | 10:00AM - 11:00AM

In this FREE webinar, you'll learn:

- Tips for establishing a healthy grant portfolio
- Boundaries and etiquette for communicating with various types of funders
- Expanding partnerships

For more information:
charitablegiving@sanmanuel-nsn.gov

https://www.eventbrite.com/e/establishing-a-healthy-grant-portfolio-tickets-119454025205
Questions
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For program or grant specific questions

Kendall Tallmadge
ktallmadge@firstnations.org
For questions about the online application system

This webinar will be recorded and can be accessed on our website under the First Nations Knowledge Center at
https://www.firstnations.org/knowledge-center/webinars/

To receive future grant announcements and news from First Nations, be sure to sign up at
www.firstnations.org by joining our mailing list at the bottom of any page.